

Sixty days, one cohort, your own baseline: how a Structured Pilot works

Sariio AI measures how your agents prefer to work — and a Structured Pilot proves what that is worth on your floor, against your own numbers, before you license anything. This page is what to expect, start to read-out.

31–39%

Annual agent attrition across the industry (ContactBabel 2024; NICE 2025) — and around 70% of first-year leavers go inside ninety days (COPC).

\$20,800

The cost of replacing one average-performing agent, once recruitment, training and the climb to competence are counted (SQM Group).

70%

The share of variance in team engagement that Gallup attributes to the manager — the relationship the pilot equips with evidence.

THE SHAPE OF IT

Days 1–10 · Baseline first

Nothing is surveyed until the starting numbers are captured.

- Your attrition and performance figures for the cohort, recorded before the first survey — so the pilot is measured against something real.
- A cohort of 50–100 agents and their team leaders, agreed with you.

Days 10–50 · Map, benchmark, train

The ten-minute survey; sixty statements; consent captured first.

- A personal myMAP for every agent and team leader — each person's results reach them first, and belong to them.
- A successMAP built from your proven top performers: the preference profile behind the KPI, showing which of six dimensions actually predict success in the role.
- Team leader training led by our people — how to read a map and run the one-to-one, not a PDF left behind.

Day 60 · The read-out

With your operations board, against the baseline.

- What the maps found, what attrition is costing you, and what to do next.
- A clear recommendation rather than a comfortable one — either the numbers make the case for rollout, or you hear that plainly.

WHAT IT IS NOT

- No automated decision is ever made about an individual — a human always decides, in the contract as well as the design.
- No types, no grades, no verdicts: the survey measures preference, never ability, and there is no wrong end of any scale.
- No biometrics of any kind — no voice, no face, no video.
- Consent before every survey; each person owns their own data; hosting in Frankfurt, encrypted in transit and at rest.

WHAT YOU BRING · WHAT WE BRING

You bring one role with a clear KPI, the cohort list, and your baseline numbers. We bring the platform, the mapping, the successMAP benchmark, the team leader training and the day-sixty read-out — led by our own people, with David as Principal Consultant on every enterprise deployment.

AFTER THE PILOT

If the case is made, the platform rolls out on an annual platform fee set by the size of the organisation — never per seat — with surveys bought as credits and every report included, plus an optional Customer Success retainer — continued enablement, quarterly re-surveys and review. Both phases are agreed in a conversation and invoiced; there is no self-serve tier and no card.

Start with one cohort and your own numbers

Tell David about your operation and what the leavers are costing you. Half an hour is enough to scope a pilot — and to tell you plainly what it would and would not reveal.

sariio.ai/contact

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